



An Advisor's Guide to Investment Management Opportunities for NCF Giving Funds

It's all about options. It's about flexibility and opportunities to grow your clients' NCF Giving Funds. At The National Christian Foundation (NCF), we believe in providing maximum flexibility for our donors – your clients – by adding multiple investment opportunities for their NCF Giving Funds. We look to you, as their investment advisor, to be involved in the investment management and growth of the Funds. You have several ways to be involved.

1. Advise your client on their choice of Investment Pools

For an NCF Giving Fund balance under \$300,000, NCF offers five pooled investment accounts ranging from money market to aggressive growth. These pools are actively managed in a socially responsible environment. NCF may pay relationship management fees to you, the investment advisor, for:

- Providing charitable counsel to current and prospective NCF donors
- Advising donors on contribution options to their Fund
- Selecting the investment pool for assets in their Fund
- Planning grants from the Fund

Once your total client base in the pool environment has reached \$300,000, NCF may pay a relationship management fee to you. This amount (.25% annual compensation) is paid quarterly in arrears and is based upon the quarter-end balance of the aggregated funds.

2. Manage the NCF Giving Funds balance directly

For an NCF Giving Fund balance over \$300,000, you may advise, manage and direct the investments of the Fund. In this case, NCF enters into an investment advisor relationship with you as a Registered Investment Advisor. NCF may pay you investment management fees for:

- Gift assistance and processing
- Reporting
- Providing necessary liquidity to meet distribution needs of the Fund
- Designing and implementing an investment strategy which you agree upon with your client
- Investment transactions

NCF will supply you with our Master Investment Policy, which provides guidelines for investments. NCF executes the investment agreement with your firm after approval of the new NCF Giving Fund and its investment strategy. Quarterly fees may be deducted directly from the brokerage accounts. Balances under \$1,000,000 are required to be maintained with NCF's master custodian.

